

## Principal Consultant (US)

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### Location:

Largely home based but commutable to New York City Head Office. Location flexible depending on terms agreed with the successful applicant.

### Hours of Work:

Full time or part time, 45 hours per week, Monday to Friday, between hours of 09:00 - 18:30.

### Start Date:

As soon as possible. An indication of the notice period you are required to work and your earliest possible start date should be identified in your cover letter.

### About the Company:

Eunomia Research & Consulting is an independent and ethical environmental consultancy. We are a mission-oriented business and our goal is to be influential in bringing about positive change: we embrace this in all that we do.

Eunomia work primarily in the fields of waste management, resource efficiency, circular economy, low carbon energy, marine planning and climate change mitigation. We employ around 120 staff and have offices in the UK, Brussels, Athens, New York, Sydney and Auckland.

Eunomia's client base in the North America includes, state governments, multi-national consumer goods companies, equity investment funds as well as international NGO's.

Our desire to lead by example, and our enthusiastic and supportive team, makes Eunomia a stimulating and rewarding place to work.

If successful you will be joining a team that is expected to double over the next year with significant growth over the next 5 years.

### Job description:

You will be involved in a range of activities including directing projects, bid management, client relationship management, line management and acting as technical lead. You will also oversee complex excel based modelling, desktop research, and report writing and be required to provide technical direction. You will be involved in or lead multiple projects at once, from supporting state and province governments develop circular economy and plastics-based policy based on in-depth financial, technical and social cost benefit modelling, to supporting major corporations in redesigning their packaging or production processes.

You will be flexible with a strong work ethic, and feel comfortable simultaneously leading and delivering a number of technical projects and bids under pressure. You will be a self-starter, highly organized, and share our commitment to a high quality of work. You will be proficient at writing technical reports as well as distilling key data in to management reports and infographics. A personal interest in, and commitment to, environmental and sustainability issues is expected.

### Essential Criteria:

- 10+ years of experience of project direction and delivery in a range of waste, resource management and/or circular economy areas ensuring on time, and budget delivery and client satisfaction.
- Strong technical understanding the waste, resource management and circular economy perspective from an operations or policy perspective.
- Understanding of material management along with systems, programs, and policy to create a circular economy.
- Strong understand of the economics of waste and resource managing within the context of a circular economy.
- Demonstrable experience of winning \$800k p.a. of new and/or repeat client work.
- Demonstrable experience of highly effective line management.
- Demonstrable experience of applying creative, practical, common sense thinking to solve real-world problems.
- Experience of working within a consultancy business model.
- Well-versed at public speaking including on webinars and can deliver technical content to a diverse audience.
- A strong client network complementary to Eunomia's existing network.
- Ability to access a sales pipeline of opportunities appropriate to Eunomia's business.
- Known within the industry as a waste management professional.

### Desirable:

- Experience of working with and securing funding from foundations and donor organizations.
- Fluency in Spanish.

### Remuneration

Dependent on qualifications, experience and location.

### Benefits

- 401K retirement plan with Employer contributions up to 4% of salary, on a match funding basis after 6 months of service.
- Life insurance.

- Sick leave of 7 days per calendar year (pro-rated for part years), with no carry over to the following year.
- Health plan.
- 15 days annual leave entitlement, plus 8 public holidays (pro-rated for part-year working), rising by one day for each additional year's service to a maximum of 20 days.

### Application information

In order to be considered all applications should be submitted electronically to [jobs@eunomia.co.uk](mailto:jobs@eunomia.co.uk) by the closing date of **25<sup>th</sup> April 21** and **must include the following:**

- 1) **A formal covering letter (maximum 2 pages) should be submitted in a word format, not PDF** addressed to Sarah Edwards summarising your reasons for applying for the post, your suitability for the post, why you would like to work for Eunomia, where you saw the post advertised and your salary expectations.
- 2) **A resume (maximum 2 pages) to be submitted in a word format, not PDF** and contain all of the necessary information required by Eunomia.

All applicants must have a visa to be able to legally work in the US or Canada.

Hardcopy applications will not be considered.

No agencies please.

If you have any queries please submit these by email to: [jobs@eunomia.co.uk](mailto:jobs@eunomia.co.uk)

The Company reserves the right not to appoint anyone if no suitable candidates come forward.

Eunomia Research & Consulting is committed to protecting data and respecting the privacy of persons it deals with. In so doing, we comply with the requirements of the General Data Protection Regulations (GDPR) 2018. We confirm that in the event you apply for a role within Eunomia, your details will be securely held by the company in line with the company's Privacy Policy which is available on Eunomia's website. We encourage you to read this policy in order that you understand our legitimate reasons for processing your data, as well as your rights with regard to submitting your personal information to us with regard to recruitment.